

# Data, Money and Risk: A FULL PICTURE

Piecing together any deal involves the analysis of data from your clients, commercial information services, utilities and internal sources (i.e., sales, credit and pricing desks). This investment in data yields efficient pricing transfer, tighter nominations, better forecasts, integrated customer service, value-added sales, low cost of sales and the use of multiple sales channels. Over time, effective management of your data determines your profit. Realgy Operations Services can show you each piece and how they fit together into your business.



## Realgy Knows the Details Behind Every Gas Deal

Realgy has developed its own set of data collection and analysis tools with the entire natural gas transaction process in mind. Thus, the result eliminates the silos of data that can arise when various sources of data are used to analyze client meters.

## Value-Added Services. Improved Performance.

Realgy knows data and Realgy knows natural gas transactions. This combination, along with powerful data collection and analysis systems, allows Realgy Operations Services to convert your data to accurate, useful information and strategies with which you can profit.

## **Profit and Integration**

We are not consultants, software providers or marketing gurus. Rather, we seek to enable the delivery of useful, practical and timely information that—when systematically applied—delivers insight, enables sales, delivers customer service information and drives down costs. Moreover, as an IT company, we can incorporate the information derived from the data as and where needed.

## Realgy Operations Services Include:

**Enrollment:** data capture, contract/proposal documentation, load & usage measuring. These services apply to all your clients' meters, regardless of size.

**Data conversion:** Weather normalization and calendarized usage & pricing to match wholesale gas pricing schedules.

**Reporting:** Nominations balancing, settlement, position, exception, aggregation and many other standardized and customizable reports to meet your needs and processes.

**Forecasting:** Load forecasts for your clients and more accurate data for hedges that will withstand market volatility.

Individually or combined, Realgy Operations Services provides you with accurate information that helps you effectively manage your clients.

REALGY: INVESTED IN SERVICE



## **Realgy Operations Services**

### **Features**

#### Data Conversion

Realgy takes data from many other sources and formats and places it in a format that is easy for you to use and manage.

#### • Experts on Rules of Engagement

Realgy's experts in the natural gas transactions business can help you position your deals and business to take advantage of market opportunities.

## Up-to-date Reports

Today's volatile markets demand reports that are up-to-date. Realgy's reports are updated daily.

#### Efficient Dataflow

One system tracks yours, your clients' and industry data. All the data is in one place and efficiently aggregated and analyzed.

### Accurate Measuring

Realgy looks at every meter, no matter how small the load. This allows you to get much more accurate information to bring to the market.

#### Settlement

You have access to load, positioning, and exception reports as well as any customized report to meet your needs.

#### Forecasting

Load forecasts for your clients and more accurate data for hedges that will withstand market volatility

#### **Benefits**

- Preservation of Margins
- Accurate Hedges
- Wider Pools of Aggregation
- Streamlined Process
- Improved Performance
- A Fully Capable Outsourcing Partner

Realgy is an energy software solutions company that has numerous products and services that will help you service your clients' energy needs. Realgy's products and services include:

## **Development Tools**

Software Developer's Toolkit (SDK)

OS: Windows 95, 98, NT, 2000, XP

Database: Microsoft SQL Server

Oracle

ADO and ODBC/JDBC Compliant

## Hosted Energy Transaction Products

RealgyView™ RealgyOffice
RealgyBill Energy Quote™
RealgyOps Energy Module

## **Consulting Services**

Design Consultation Database Design
Rate Analysis LDC Headroom
Guaranteed Customers Web Presence
Retail Energy Transaction Services

#### Hosted Services

Data

**Application** 

Web

Email

For more information, call 1-877-431-8527, or visit www.realgy.com



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